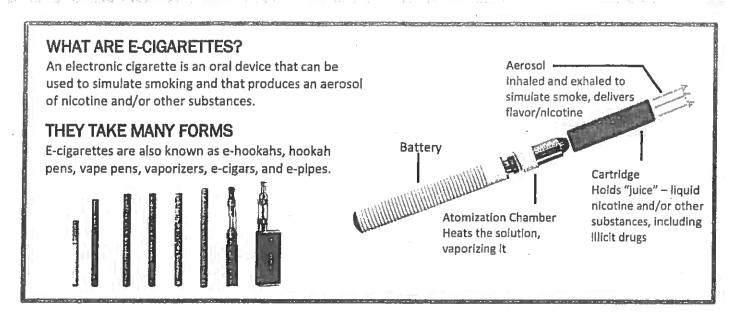
E-CIGARETTES A GROWING CONCERN



4 REASONS TO BE CONCERNED ABOUT E-CIGARETTES

They produce more than just water vapor

- Secondhand aerosol can contain nicotine, ultrafine particles, heavy metals, and cancer-causing chemicals.¹
- Communities have come to expect clean indoor air;
 e-cigarette use threatens this standard and makes
 enforcement confusing.

They haven't been proven safe

- Studies have found some e-cigarettes contain high levels of formaldehyde and diacetyl, chemicals harmful to the human body.²
- Contents vary widely and don't always match the ingredients or amounts listed on labels.

They aren't approved to help smokers quit

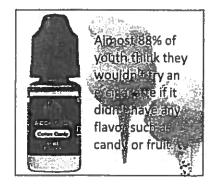
- No e-cigarette has been approved by the FDA as a cessation device.
- E-cigarette users often continue to smoke regular cigarettes as well as use e-cigarettes.⁴

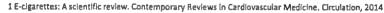
They appeal to youth

- In Wisconsin, 13% of high school students currently use e-cigarettes, surpassing the use of conventional cigarettes.⁵
- E-cigarettes are the most commonly used tobacco product among youth, a cause for concern since nicotine is known to have harmful effects on adolescent brains.⁶

Alarmingly, e-cigarette use is associated

 with increased intentions to smoke conventional cigarettes.⁷





² Evaluation of Electronic Cigarette Uquids and Aerosol for the Presence of Selected Inhalation Toxins. Nicotine & Tobacco Research, September 2014.

3 Chemical Evaluation of Electronic Cigarettes, Tobacco Control, February 2014,

4 Electronic Cigarettes and Conventional Cigarette Use Among US Adolescents: A Cross-sectional Study. JAMA Pediatr. March 2014.

5 2016 Wisconsin Youth Tobacco Survey

6 The health consequences of smoking—50 years of progress. US Department of Health and Human Services, CDC, 2014

7 Intentions to smoke cigarettes among never-smoking US middle and high school electronic cigarette users: National Youth Tobacco Survey, 2011-2013. Nicotine & Tobacco Research, February 2014.



ELECTRONIC NICOTINE DELIVERY SYSTEMS KEY FACTS

Youth use of ENDS continues to rise rapidly in the U.S.

From 2011 to 2014, **past 30-day use** of e-cigarettes increased



9X for high school students (1.5% to 13.4%)



and more than **6X** for middle school students (0.6% to 3.9%)



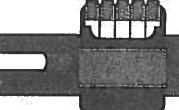
Nearly 2.5 million U.S. middle and high school students were **past 30-day e-cigarette users** in 2014



including about 1 in 7 high school students.1

In 2013, more than a quarter of a million (263,000) middle and high school students who had never smoked cigarettes had ever used e-cigarettes.²

Most adult ENDS users also smoke conventional cigarettes, which is referred to as "dual use."



in 2012/2013, 1.9% of adults were **past 30** day e-cigarette users, including **9.4%** of conventional cigarette smokers.³

Among adult past 30 day e-cigarette users, 76.8% were also current cigarette smokers (i.e., "dual users") in 2012/2013.3

Nicotine poses dangers to pregnant women and fetuses, children, and adolescents. Youth use of nicotine in any form, including ENDS, is unsafe.^{4,5}

- Nicotine is highly addictive.⁴
- Nicotine is toxic to developing fetuses and impairs fetal brain and lung development. 4,5
- Poisonings have resulted among users and non-users due to ingestion of nicotine liquid, absorption through the skin, and inhalation.⁶ E-cigarette exposure calls to poison centers increased from one per month in September 2010 to 215 per month in February 2014, and over half of those calls were regarding children ages 5 and under.⁶
- Because the adolescent brain is still developing, nicotine use during adolescence can disrupt the formation of brain circuits that control attention, learning, and susceptibility to addiction.
- According to the Surgeon General, the evidence is already sufficient to warn pregnant women, women of reproductive age, and adolescents about the use of nicotine containing products such as smokeless tobacco, dissolvables, and ENDS as alternatives to smoking.⁴



U.S. Department of Health and Human Services Centers for Disease Control and Prevention

ENDS are aggressively marketed using similar tactics as those proven to lead to youth cigarette smoking.



Although the advertisement of cigarettes has been banned from television in the United States since 1971, ENDS are now marketed on television and other mainstream media channels.²



NO SMOKING IN THIS AREA

In a randomized controlled trial, adolescents who viewed e-cigarette TV advertisements reported a significantly greater likelihood of future e-cigarette use compared with the control group. They were also more likely to agree that e-cigarettes can be used in places where smoking is not allowed.¹⁵



Spending on advertising of ENDS tripled each year from 2011 to 2013.^{12,13} Sales of ENDS also increased dramatically over a similar period.¹⁴

ENDS marketing has included unproven claims of safety and use for smoking cessation, and statements that they are exempt from clean air policies that restrict smoking.⁴ These messages could:

- Promote situational substitution of ENDS when smokers cannot smoke cigarettes, rather than complete substitution of ENDS for cigarettes.
- Undermine clean indoor air standards, smokefree policy enforcement, and tobacco-free social norms.

Some ENDS companies are using techniques similar to those used by cigarette companies that have been shown in the 2012 Surgeon General's Report to increase use of cigarettes by youth, including: candy-flavored products; youth-resonant themes such as rebellion, glamour, and sex; celebrity endorsements; and sports and music sponsorships.^{13,16}



Visual depictions of ENDS use in advertisements may serve as smoking cues to smokers and former smokers, increasing the urge to smoke and undermining efforts to quit or abstain from smoking.¹⁷

Given the currently available evidence on ENDS, several policy levers are appropriate to protect public health:

- Prohibitions on marketing or sales of ENDS that result in youth use of any tobacco product, including ENDS.
 - States laws prohibiting sales of ENDS to minors that feature strong enforcement provisions and allow localities to develop more stringent policies are more likely to help prevent youth access.¹⁸
- Prohibitions on ENDS use in indoor areas where conventional smoking is not allowed could:¹⁸
 - Preserve clean indoor air standards and protect bystanders from exposure to secondhand ENDS aerosol.
 - Support tobacco-free norms.

 When addressing potential public health harms associated with ENDS, it is important to simultaneously uphold and accelerate strategies found by the Surgeon General to prevent and reduce combustible tobacco use, including tobacco price increases, comprehensive smoke-free laws, high-impact media campaigns, barrier-free cessation treatment and services, and comprehensive statewide tobacco control programs.^{4,18}

Any combusted tobacco use at any age is dangerous.

The burden of death and disease

from tobacco use in the U.S. is overwhelmingly caused by cigarettes and other combusted tobacco products.⁴

There is **no safe level** of exposure to secondhand tobacco smoke.⁷

In order for adult smokers to benefit from ENDS, they must completely quit combusted tobacco use. Smoking even a few cigarettes per day is dangerous to your health.



Smokers who cut back on cigarettes by using ENDS, but who don't completely quit smoking cigarettes, aren't fully protecting their health:

- Smoking just 1-4 cigarettes a day doubles the risk of dying from heart disease.8
- Heavy smokers who reduce their cigarette use by half still have a very high risk for early death.9



Benefits of quitting smoking completely:

- Heart disease risk is cut in half 1 year after quitting and continues to drop overtime.4
- Even quitting at age 50 cuts your risk in half for early death from a smoking-related disease.⁴

ENDS are not an FDA-approved quit aid.



Currently the evidence is insufficient to conclude that ENDS are effective for smoking cessation.



Seven medicines are approved by the FDA for smoking cessation, and are proven safe and effective when used as directed.¹⁰

ENDS aerosol is NOT harmless "water vapor" and is NOT as safe as clean air.18

- ENDS generally emit lower levels of dangerous toxins than combusted cigarettes. However, in addition to nicotine, ENDS aerosols can contain heavy metals, ultrafine particulate, and cancer-causing agents like acrolein.¹¹
- ENDS aerosols also contain propylene glycol or glycerin and flavorings.
- Some ENDS manufacturers claim that the use of propylene glycol, glycerin, and food flavorings is safe because they meet the FDA definition of "Generally Recognized as Safe" (GRAS). However, GRAS status applies to additives for use in foods, NOT for inhalation. The health effects of inhaling these substances are currently unknown.

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